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18 OCT 1957

MEMORANDUM FOR: Deputy Director (Support)

SUBJECT : Details Regarding University Consultants

1. In accordance with your request to the Director of Personnel, the following information regarding the University Consultants is submitted.

2. The twenty-one college consultants are present at headquarters for what has come to be an annual briefing. This year some of the less productive consultants have not been invited and others who were invited could not come. There is a total of 36 consultants.

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3. This program was begun in 1951; and, [REDACTED] who is in the group, made the original selection of college and university teachers and deans.

4. The consultants have been of very considerable assistance in the development of the JOT Program by spotting able young men, telling them about CIA, and pointing them toward a career with us. They have also helped our recruiters in many other ways, providing them with entree to other faculty members giving them advice and assistance in solving their general recruitment problems, and providing to our recruiting program status and prestige on the campus.

5. The consultants, being at the end of the line, necessarily wonder how useful their contribution to the program is. In bringing them here, we have two objectives: (1) to reassure them; (2) to increase their effectiveness and motivation.

SIGNED

MATTHEW BAIRD  
Director of Training

Attachment:

Guest List